
PRELIMINARY
REPORT ON
THE GROUP
AUDITED
ANNUAL
RESULTS

FOR THE 52 WEEKS
ENDED 26 JUNE 2016
AND NOTICE
OF ANNUAL
GENERAL
MEETING



TRUWORTHS
INTERNATIONAL

COMMENTARY

HIGHLIGHTS

	Group, including Office*	Group, excluding Office**
Sale of merchandise	up 48%	up 14%
Gross margin	52.9%	up at 55.3%
Operating margin	24.9%	up at 30.7%
Headline and fully diluted headline earnings per share	up 12%	up 8%
Adjusted fully diluted headline earnings per share***	up 16%	
Annual dividend per share	up 12%	

* Including 31 weeks of Office results since acquisition.

** Prior to consolidating the results of Office.

*** Refer to note 5 in the summarised financial statements.

GROUP PROFILE

Truworths International Ltd (the company) is an investment holding and management company listed on the JSE and the Namibian Stock Exchange. Its principal trading entities, Truworths Ltd and Office Holdings Ltd, are engaged either directly or through subsidiaries, concessions, agencies or franchises, in the retailing of fashion clothing and footwear apparel and related merchandise. The company and its subsidiaries (the Group) operate primarily in South Africa and the United Kingdom, and have a presence in Germany, the Republic of Ireland and other sub-Saharan African countries.

REPORTING

This Preliminary Report contains summarised information and summarised financial statements. The summarised financial statements constitute a summary of the Group's audited annual financial statements for the period ended 26 June 2016 that are available on the Group's website: www.truworths.co.za, and which have been prepared by the Group's Finance Department, acting under the supervision of the Group's Chief Financial Officer, DB Pfaff CA (SA).

To align with the increasing trend towards online reporting and electronic access to information, we have again elected not to print our Integrated Report and rather have made it available online. Over the years this has resulted

in a meaningful cost saving and has also reduced our environmental impact.

The following supplementary information is also accessible on our website:

- Group Audited Annual Financial Statements
- 10-year Review of Financial Performance
- Corporate Governance Report 2016
- Application of King III Principles 2016
- Social and Environmental Report 2016
- Social and Ethics Committee Report 2016

TRADING AND FINANCIAL PERFORMANCE

Group retail sales for the 52-week period ended 26 June 2016 (the period) increased by 46.1% to R17.0 billion compared to the 52-week period ended 28 June 2015 (the prior period), with cash sales growth of 129.7% and credit sales growth of 11.0%. These results are inclusive of the non-comparable sales of the Office, Earthchild and Naartjie businesses, which were acquired with effect from 4 December 2015, 1 March 2015 and 1 April 2015 respectively. Credit sales accounted for 53% of retail sales for the period (2015: 70%). The credit:cash metrics changed materially during the period as Office only generates cash sales.

Excluding the retail sales reported in both the current and prior periods by the acquired businesses, retail sales increased by 11.3% to R12.8 billion, with cash sales growth of 15.4% and credit sales growth of 9.7%. Credit retail sales were significantly impacted by the introduction of new affordability assessment regulations in September 2015, which management estimates resulted in a loss of between R200 million to R250 million in sales during the reporting period, with a resultant impact on the Group's earnings (refer to the section on Credit Management). Comparable store retail sales for the period, which, by definition, exclude those attributable to the acquired businesses, increased by 7.3% (2015: 1.3%) while product inflation averaged 9.5% (2015: 5.6%). Excluding the acquired businesses, credit sales accounted for 70% (2015: 71%) of retail sales.

Group sale of merchandise, which comprises Group retail sales, franchise sales and delivery fee income less accounting adjustments, grew 48% to R16.7 billion (2015: R11.3 billion).

Since the prior period-end a net 23 stores were opened across all brands while the retail footprint was boosted by the Office acquisition, which added 159 stores (including 44 concession stores), resulting in an overall increase in trading space of 8.6% (3.8% excluding the space attributable to the acquired businesses). At the end of the period the Group had 929 stores (including 44 concession stores) (2015: 747).

	26 Jun 2016 Rm	28 Jun 2015 Rm	% change on prior period
Divisional sales			
Truworths ladieswear	4 794	4 387	9
Office	3 751	–	N/A
Truworths menswear	2 713	2 386	14
Identity	2 186	1 951	12
Truworths designer emporium*	1 680	1 464	15
Truworths kids emporium**	816	457	79
Other***	1 075	999	8
Group retail sales	17 015	11 644	46
Delivery fee income	34	–	N/A
Franchise sales	9	9	–
Accounting adjustments	(404)	(363)	11
Sale of merchandise	16 654	11 290	48
YDE agency sales	292	297	(2)

* Daniel Hechter, LTD and Earthaddict.

** LTD Kids, Earthchild and Naartjie.

*** Cellular, Truworths Jewellery and Cosmetics divisions.

The Group's gross margin decreased to 52.9% (2015: 55.2%), principally due to the acquisition of Office, which operates at a lower gross margin. Excluding Office, the Group's gross margin increased to 55.3%.

Trading expenses increased 51.6% to R6.2 billion (2015: R4.1 billion) and constituted 37.5% of sale of merchandise (2015: 36.5%).

Excluding Office, the once-off Office transaction-related costs as well as foreign exchange gains in both periods, trading expenses increased 15.7%, mainly as a result of increases in employment costs of 20.2% and increases in depreciation and amortisation of 17.2%. The increase in employment costs is primarily the result of the acquisition of Earthchild and Naartjie and the additional costs of equalising flexi-staff benefits and the cost of conversion of certain flexi-staff to permanent employees following the labour law amendments in April 2015. Excluding these items, incentive payments, share scheme costs and non-comparable store costs, employment costs increased by 11%, which includes an annual review as well as growth in full-time equivalent employees of 4%. Excluding non-comparable stores, depreciation and amortisation increased by 7.1%. Included in other operating costs is R34 million (2015: R5 million) of foreign exchange gains resulting from mark-to-market adjustments on forward exchange contracts as well as the revaluation of inter-company loans to certain African subsidiaries.

Interest received increased 21.2% to R1.3 billion (2015: R1.1 billion) due to the growth in the debtors book and increases totalling 125 basis points in the South African repo rate during the period. Operating profit increased 20.7% to R4.2 billion while the operating margin decreased to 24.9% from 30.5% owing to the reduction in the gross margin and the increase in trading expenses. Excluding Office, the operating margin increased to 30.7%.

As a result of the interest-bearing borrowings raised in the current period to fund operating expenditure, as well as the fact that Office is geared, finance costs have increased by R202 million.

Headline earnings per share (HEPS) and fully diluted HEPS increased 12.4% to 667.6 cents and 12.5% to 665.9 cents respectively. Adjusted fully diluted HEPS, being fully diluted HEPS adjusted to exclude the impact of the once-off Office transaction-related costs, increased 16.2% to 688.2 cents.

FINANCIAL POSITION

The Group's financial position remains strong, with net asset value per share increasing by 13% to 2 031.8 cents (2015: 1 790.9 cents) since the prior period-end.

As a result of the acquisitions, goodwill and intangible assets increased to R5.4 billion, following the finalisation of the Office purchase price allocation (refer to notes 6 and 9 of the summarised financial statements).

Inventories increased to R2.4 billion at the end of the period. Excluding the inventory of Office, but including the Earthchild and Naartjie inventories, gross inventory increased 13%. Excluding Office, inventory turn remained at 4.7 times.

During the period the Group raised interest-bearing borrowings of R4.4 billion (R4.2 billion in term loans and R227 million in revolving credit facilities) to fund its operating activities and incurred R208 million in finance costs. The term loans are repayable over three, four and five years.

Included in non-current liabilities is a liability of R562 million in relation to put options granted to the non-controlling management shareholders in Office, while derivative financial assets of R15 million represents the call options of the Group over the shares in question.

COMMENTARY (CONTINUED)

CAPITAL MANAGEMENT

During the period the Group raised interest-bearing borrowings of R4.4 billion to fund its operating activities while using the cash generated from operations to fund, inter alia, the Office acquisition and transaction costs (R3.5 billion) and dividend payments (R1.4 billion). At the end of the period the Group had cash and cash equivalents of R1.6 billion, an increase of 8.9% on the prior period. The Group's net debt to equity ratio at the end of the period was 33% and 0.6 times EBITDA.

To provide for potential further acquisitions in future the Group's medium-term targeted net debt to equity ratio is 25%. It is estimated that this ratio could be achieved by the end of the 2017 reporting period through the offering of scrip dividends (with a cash dividend alternative).

OFFICE ACQUISITION

With effect from 4 December 2015 the Group acquired an effective 88.9% of the share capital of Office via its UK resident and managed subsidiary, Truworths UK Holdco 1 Ltd, thereby gaining control over Office and its subsidiaries. Office is a leading young fashion footwear retailer in the UK, Germany and the Republic of Ireland. The remaining 11.1% non-controlling interest is owned by management of Office. The Group has granted put options to management in respect of their non-controlling interest in Office and management has granted the Group call options in respect of their non-controlling interest, on the same terms as the put options. Refer to note 9 of the summarised financial statements for further detail.

CREDIT MANAGEMENT

Gross trade receivables in respect of the debtors book (Truworths, Identity and YDE) grew by 11.6% to R5.8 billion. The growth in the book is attributable to Group credit sales growing by 11.0% relative to the prior period. Excluding the retail sales attributable to the acquisitions, credit sales contributed 70% (2015: 71%) to Group retail sales for the period. Overdue accounts as a percentage of the total debtors book remained at 14%.

The doubtful debt allowance as a percentage of gross trade receivables has been reduced to 12.3% from 12.5% in the prior period. Net bad debt as a percentage of gross trade receivables decreased to 12.4% (2015: 12.5%) as a result of improved collections. The increase in the monetary value of the doubtful debt allowance, together with an increase in collection costs, contributed to trade receivable costs increasing by 14% to R1 092 million (2015: R960 million).

The National Credit Regulator (NCR) of South Africa published regulations which came into effect during September 2015 in relation to the assessment mechanisms and procedures to be followed when opening new credit facilities and increasing credit limits.

These regulations have resulted in a reduction in the new account acceptance rate from 30% in the prior period to 24% in the current period, resulting in a 0.5% decline in the Group's active account base to 2.66 million accounts. This is due to the onerous administrative burden introduced by the regulations for customers to produce documentation.

In the period prior to the coming into force of the regulations, cash sales (excluding Office) grew by 26% (assisted by the acquisition of Earthchild and Naartjie) and credit sales by 18%.

Subsequent to the introduction of the regulations, cash sales grew by 19% while credit sales grew by 8%.

The Group, together with two other major listed retailers, has initiated legal action against the NCR and dti in connection with the affordability regulations. The Group is in the process of implementing various strategies to attempt to mitigate the impact of these regulations.

DIRECTORATE

The board has resolved to appoint Douglas Norman Dare (55) as an Executive Director of the company with effect from 19 August 2016. Doug has been a Director: Buying and Merchandising of the principal trading subsidiary Truworths Ltd since 1999, and an employee of the Group since 1984. He has a wealth of experience in relation to merchandise management and planning, as well as retail operations and marketing, and will serve to strengthen the board's capabilities in these important retail functions.

OUTLOOK

We expect the South African trading environment to remain challenging during the 2017 financial period, with slow economic growth and rising inflation putting pressure on consumers.

The continued impact of the new affordability regulations remains a concern as, in our opinion, it unreasonably restricts our ability to open new accounts and to grow credit sales. They also have the effect of denying access to credit to many otherwise creditworthy customers.

The trading environment in the United Kingdom is also faced with uncertainty after the decision to withdraw from the European Union.

Non-comparable Group retail sales for the first six weeks of the 2017 financial period are 40% up over the corresponding six weeks of the 2016 period. However, the Truworths business unit showed marginally positive sales growth for the six weeks over the prior period. This was a consequence of the new affordability assessment regulations, the delayed allocation of new goods to stores due to the implementation of a new warehouse system and compared to the unusually high base established last year following a highly successful new account drive. The Office business unit sales grew by approximately 3% in UK Pound Sterling over the period.

In the second half of the 2017 financial year the beneficial impact of lower product inflation could be expected if the currency remains at current levels. Furthermore we hope to have made more progress in implementing certain mitigating strategies in relation to the affordability assessment regulations. Additionally the trading environment in the UK is likely to be less uncertain as more clarity regarding Brexit emerges, and the Group's influence on Office stock management and ranges is expected to have had more impact.

Capital expenditure of R547 million (Truworths R516 million and Office R31 million) has been committed for the 2017 financial period, while trading space is expected to grow by approximately 3% (Truworths 3% and Office 6%).



H Saven
Chairman



MS Mark
Chief Executive Officer

DECLARATION OF CAPITALISATION SHARE AWARD WITH CASH DIVIDEND ALTERNATIVE

The board of the company has resolved to declare an award in respect of the 52-week period ended 26 June 2016 in the form of the issue of fully paid capitalisation shares in the company, such award to be made to ordinary shareholders reflected in the company's register on the record date, being Friday, 16 September 2016 (capitalisation share award).

The number of ordinary shares of 0.015 cent each in the company to which shareholders participating in the capitalisation share award will become entitled will be in the ratio that 182 cents multiplied by a factor of 1.05 bears to the volume-weighted average price (VWAP) of the ordinary shares of the company on the JSE during the three-day trading period ending on Monday, 5 September 2016. Fractional entitlements to a share will be rounded downwards, and cash payments made in respect of such fractional entitlements based on the weighted average price of the company's shares on Wednesday, 14 September 2016 less 10%. By way of an example, if VWAP is confirmed as being R90.00, the number of ordinary shares in the company to which shareholders participating in the capitalisation share award will become entitled per one hundred shares held will be 2.12 shares, rounded down to 2 shares, and the shareholders will receive a cash payment of R9.99.

As an alternative to receiving the capitalisation share award, ordinary shareholders of the company will be entitled, in respect of all or part of their shareholding, to elect to receive a gross cash dividend of 182 South African cents (2015: 169 South African cents) per ordinary share, which cash dividend will be paid only to those ordinary shareholders who elect it on or before 12:00 on Friday, 16 September 2016 (the cash dividend alternative).

Shareholders of the company not electing the cash dividend alternative in respect of all or part of their shareholding will, by default, be issued with fully paid ordinary shares of the company in terms of the capitalisation share award.

The last day to trade in the company's shares *cum* the capitalisation share award and cash dividend is Tuesday, 13 September 2016. Consequently no dematerialisation or rematerialisation of the company's shares may take place over the period from Wednesday, 14 September 2016 to Friday, 16 September 2016, both days inclusive. Trading in the company's shares *ex* the capitalisation share award and cash dividend alternative will commence on Wednesday, 14 September 2016.

The new ordinary shares to be allotted pursuant to the capitalisation share award will be issued as fully paid capitalisation shares, the value of which will be charged to the company's share premium account. At 26 June 2016 the company's issued ordinary share capital is R65 427, comprising 436 182 828 ordinary shares of 0.015 cent each, and the company's share premium account balance is R705 802 049.

The cash dividend alternative is scheduled to be payable in South African Rand (ZAR) on Monday, 19 September 2016 from the company's retained earnings. Such dividend is subject to and will be paid net of dividends tax of 15%, to be withheld and paid to the South African Revenue Service. Such tax must be withheld unless beneficial owners of such dividend have provided the necessary documentary proof to the relevant regulated intermediary (being a broker, CSD participant, nominee company or the company's transfer secretaries, Computershare Investor Services (Pty) Ltd, PO Box 61051, Marshalltown, 2107, South Africa) that they are exempt therefrom, or entitled to a reduced rate, as a result of a double taxation agreement between South Africa and the country of tax domicile of such owner.

The withholding tax, if applicable at the rate of 15%, will result in a net cash dividend per share of 154.7 South African cents, applicable to the cash dividend alternative. As the capitalisation share award does not constitute a dividend as defined in the Income Tax Act, no withholding tax is applicable to the capitalisation share award.

The cash dividend alternative will only be paid by electronic funds transfer, and no cheque payments will be made. Accordingly, shareholders who have not yet provided their bank account details should do so to the company's transfer secretaries using the form to be provided.

The directors have determined that gross cash dividend alternative amounts and cash payment amounts in respect of fractional entitlements to shares less than 1 000 South African cents, due to any one shareholder of the company's shares held in certificated form, will not be paid, unless otherwise requested in writing, but the net amount thereof will be aggregated with other such net amounts and donated to a charity to be nominated by the directors.

A circular setting out full details of the capitalisation share award and cash dividend alternative and containing a form of election is scheduled to be mailed to shareholders by Tuesday, 23 August 2016.

A finalisation announcement providing details of the capitalisation share award ratio and other relevant particulars is scheduled to be published on Tuesday, 6 September 2016.

By order of the board



C Durham
Company Secretary

Cape Town
18 August 2016

One Capital
Sponsor

SUMMARISED GROUP STATEMENTS OF FINANCIAL POSITION

	Note	At 26 Jun 2016 Audited Rm	At 28 Jun 2015 Audited Rm
ASSETS			
Non-current assets			
Property, plant and equipment		7 413	1 876
Goodwill	6	1 622	1 053
Intangible assets	7	1 805	346
Derivative financial assets		3 631	217
Available-for-sale assets		15	–
Loans and receivables		32	19
Deferred tax		78	82
		230	159
Current assets			
Inventories		9 648	7 281
Trade and other receivables		2 401	1 074
Derivative financial assets		5 281	4 637
Prepayments		–	13
Cash and cash equivalents		374	95
		1 592	1 462
Total assets			
		17 061	9 157
EQUITY AND LIABILITIES			
Total equity			
Share capital and premium		8 625	7 504
Treasury shares		706	551
Retained earnings		(882)	(770)
Non-distributable reserves		8 903	7 533
		(102)	190
Non-current liabilities			
Interest-bearing borrowings	8	5 481	192
Deferred tax		4 042	–
Put option liability	10	576	–
Post-retirement medical benefit obligation		562	–
Leave pay obligation		57	57
Straight-line operating lease obligation		5	4
Contingent consideration obligation		181	36
		58	95
Current liabilities			
Trade and other payables		2 955	1 461
Interest-bearing borrowings	8	2 177	1 302
Provisions		366	–
Contingent consideration obligation		150	54
Derivative financial liability		42	–
Tax payable		25	–
		195	105
Total liabilities			
		8 436	1 653
Total equity and liabilities			
		17 061	9 157
Number of shares in issue (net of treasury shares)			
	(millions)	424.5	419.0
Net asset value per share			
	(cents)	2 031.8	1 790.9

SUMMARISED GROUP STATEMENTS OF COMPREHENSIVE INCOME

	Note	52 weeks to 26 Jun 2016 Audited Rm	% change	52 weeks to 28 Jun 2015 Audited Rm
Revenue	4	18 231	44	12 619
Sale of merchandise		16 654	48	11 290
Cost of sales		(7 837)		(5 060)
Gross profit		8 817	42	6 230
Other income	4	274		259
Trading expenses		(6 240)	52	(4 116)
Depreciation and amortisation		(345)		(221)
Employment costs		(1 916)		(1 186)
Occupancy costs		(1 822)		(1 102)
Trade receivable costs		(1 092)		(960)
Other operating costs		(1 065)		(647)
Trading profit		2 851	20	2 373
Interest received	4	1 288	21	1 063
Dividends received	4	15		7
Operating profit		4 154	21	3 443
Finance costs		(208)		(6)
Profit before tax		3 946		3 437
Tax expense		(1 129)		(977)
Profit for the period		2 817	15	2 460
Attributable to:				
Equity holders of the company		2 804		2 460
Holders of the non-controlling interest		13		–
Profit for the period		2 817		2 460
Other comprehensive (losses)/income to be reclassified to profit or loss in subsequent periods		(216)		10
Fair value adjustment on available-for-sale financial instruments		8		1
Movement in effective cash flow hedge		(54)		1
Movement in foreign currency translation reserve		(170)		8
Other comprehensive income/(losses) not to be reclassified to profit or loss in subsequent periods		7		(1)
Re-measurement gains/(losses) on defined benefit plans		7		(1)
Other comprehensive (losses)/income for the period, net of tax		(209)		9
Attributable to:				
Equity holders of the company		(191)		9
Holders of the non-controlling interest		(18)		–
Other comprehensive (losses)/income for the period, net of tax		(209)		9
Total comprehensive income for the period		2 608		2 469
Attributable to:				
Equity holders of the company		2 613		2 469
Holders of the non-controlling interest		(5)		–
Total comprehensive income for the period		2 608		2 469
Basic earnings per share	(cents)	667.1	13	591.2
Headline earnings per share	(cents)	667.6	12	593.8
Fully diluted basic earnings per share	(cents)	665.4	13	589.5
Fully diluted headline earnings per share	(cents)	665.9	12	592.1
Weighted average number of shares	(millions)	420.3		416.1
Fully diluted weighted average number of shares	(millions)	421.4		417.3
Key ratios				
Gross margin	(%)	52.9		55.2
Trading expenses to sale of merchandise	(%)	37.5		36.5
Trading margin	(%)	17.1		21.0
Operating margin	(%)	24.9		30.5

SUMMARISED GROUP STATEMENTS OF CHANGES IN EQUITY

	Share capital and premium Rm	Treasury shares Rm	Retained earnings Rm	Non-distributable reserves Rm	Equity holders of the company Rm	Holders of the non-controlling interest Rm	Total equity Rm
2016							
Balance at the beginning of the period	551	(770)	7 533	190	7 504	–	7 504
Total comprehensive income for the period	–	–	2 811	(198)	2 613	(5)	2 608
Profit for the period	–	–	2 804	–	2 804	13	2 817
Other comprehensive income for the period	–	–	7	(198)	(191)	(18)	(209)
Cash dividends	–	–	(1 441)	–	(1 441)	–	(1 441)
Premium on shares issued in terms of the 1998 share option scheme	32	–	–	–	32	–	32
Premium on shares issued in terms of the restricted share scheme	123	(123)	–	–	–	–	–
Premium on shares vested in terms of the restricted share scheme	–	11	–	(11)	–	–	–
Share-based payments	–	–	–	52	52	–	52
Acquisition of subsidiary	–	–	–	–	–	432	432
Recognition of put option liability	–	–	–	(135)	(135)	(427)	(562)
Balance at 26 June 2016	706	(882)	8 903	(102)	8 625	–	8 625
2015							
Balance at the beginning of the period	368	(652)	6 774	152	6 642	–	6 642
Total comprehensive income for the period	–	–	2 459	10	2 469	–	2 469
Profit for the period	–	–	2 460	–	2 460	–	2 460
Other comprehensive income for the period	–	–	(1)	10	9	–	9
Cash dividends	–	–	(1 700)	–	(1 700)	–	(1 700)
Premium on shares issued in terms of the 1998 share option scheme	65	–	–	–	65	–	65
Premium on shares issued in terms of the restricted share scheme	118	(118)	–	–	–	–	–
Share-based payments	–	–	–	28	28	–	28
Balance at 28 June 2015	551	(770)	7 533	190	7 504	–	7 504
Dividends (cents per share)							
	2016	2015					
Final – payable/paid September	182	169					
Cash interim – paid March	270	236					
Total	452	405					

SUMMARISED GROUP STATEMENTS OF CASH FLOWS

	Note	52 weeks to 26 Jun 2016 Audited Rm	52 weeks to 28 Jun 2015 Audited Rm
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash flow from trading and cash EBITDA*		3 273	2 654
Working capital movements		(468)	(476)
Cash generated from operations		2 805	2 178
Interest received		1 288	1 063
Dividends received		15	7
Finance costs		(177)	(4)
Tax paid		(1 092)	(1 099)
Cash inflow from operations		2 839	2 145
Dividends paid		(1 441)	(1 698)
Net cash from operating activities		1 398	447
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of property, plant and equipment to expand operations		(441)	(266)
Acquisition of plant and equipment to maintain operations		(110)	(61)
Acquisition of computer software		(48)	(53)
Proceeds on disposal of property, plant and equipment		22	1
Net acquisition of businesses	9	(2 559)	(270)
Premiums paid to insurance cell		(10)	(12)
Amounts received from insurance cell		6	–
Loans repaid		4	19
Acquisition of mutual fund units		–	(2)
Net cash used in investing activities		(3 136)	(644)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds on shares issued		32	65
Loans repaid		(2 613)	–
Loans received		4 485	–
Contributions to post-retirement medical benefit plan assets		(1)	(2)
Net cash from financing activities		1 903	63
Net increase/(decrease) in cash and cash equivalents		165	(134)
Cash and cash equivalents at the beginning of the period		1 462	1 588
Net foreign exchange difference		(35)	8
CASH AND CASH EQUIVALENTS AT THE REPORTING DATE		1 592	1 462
Key ratios			
Cash flow per share	(cents)	675.5	515.5
Cash equivalent earnings per share	(cents)	759.0	642.9
Cash realisation rate	(%)	89	80

* Earnings before interest received, finance costs, tax, depreciation and amortisation.

SELECTED EXPLANATORY NOTES

1 STATEMENT OF COMPLIANCE

The information in these summarised financial statements has been extracted from the Group's 2016 annual financial statements. These are available on the company's website, www.truworths.co.za/investors or can be obtained upon request to the company secretary by calling (+27) (0)21 460 7956 or e-mailing skohlhofer@truworths.co.za. The summarised financial statements have been prepared in compliance with International Financial Reporting Standards (IFRS), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, IAS 34: Interim Financial Reporting, the South African Companies Act (71 of 2008, as amended) and the Listings Requirements of the JSE. Any forward-looking statement in this announcement has not been reviewed or reported on by the company's external auditors.

This preliminary report has been prepared under the supervision of Mr DB Pfaff CA(SA), the Chief Financial Officer of the Group.

The Group's 2016 annual financial statements and the summarised annual financial statements have been audited by the Group's external auditors, Ernst & Young Inc., and their unqualified audit opinions on both the annual financial statements and summarised annual financial statements are available for inspection at the company's registered office.

The audit report on the summarised annual financial statements does not necessarily report on all of the information contained in this preliminary report. Shareholders are therefore advised that in order to obtain a full understanding of the nature of the auditor's engagement they should obtain a copy of the auditor's report on the summarised financial statements.

2 BASIS OF PREPARATION

The annual financial statements for the period ended 26 June 2016 are prepared in accordance with the going concern and historical cost bases, except where otherwise indicated. The accounting policies are applied consistently throughout the Group. The presentation and functional currency used in the preparation of the Group and company financial statements is the South African Rand [ZAR] (Rand) and all amounts are rounded to the nearest million, except where otherwise indicated.

3 ACCOUNTING POLICIES AND METHODS OF COMPUTATION

3.1 The accounting policies and methods of computation applied in the preparation of the Group's 2016 annual financial statements are in terms of IFRS and consistent with those applied in the preparation of the Group's annual financial statements for the period ended 28 June 2015.

IFRS, amendments and International Financial Reporting Interpretations Committee (IFRIC) interpretations not applicable to Group activities

Various new and amended IFRS and IFRIC interpretations have been issued and are effective, however, they are not applicable to the Group's activities.

3.2 Basis of consolidation of financial results

The Group's annual financial statements comprise the financial statements of the company and its subsidiaries and are prepared using uniform accounting policies for like transactions and other events in similar circumstances.

Business combinations: Non-controlling interests

A non-controlling interest arising from a business combination, which is a present ownership interest entitling its holders, in the event of liquidation, to a proportionate share of the net assets of the entity in which they are interested, is measured either at the present ownership interest's proportionate share in the recognised amounts of that entity's identifiable net assets or at fair value. The treatment is an accounting policy choice, is selected for each individual business combination and is disclosed in the note for business combinations.

	52 weeks to 26 Jun 2016 Audited Rm	% change	52 weeks to 28 Jun 2015 Audited Rm
4 REVENUE			
Sale of merchandise	16 654	48	11 290
Retail sales	17 015		11 644
Accounting adjustments*	(404)		(363)
Franchise sales	9		9
Delivery fee income	34		–
Interest received	1 288	21	1 063
Trade receivables interest	1 205		969
Investment interest	83		94
Other income	274	6	259
Commission	123		119
Display fees	63		61
Financial services income	63		61
Lease rental income	15		7
Other	4		3
Insurance recoveries	3		6
Royalties	3		2
Dividend received from insurance business arrangements	15		7
Total revenue	18 231	44	12 619

* Accounting adjustments made in terms of IFRS and generally accepted accounting practice relating to promotional vouchers, staff discounts on merchandise purchased, cellular retail sales, notional interest on non-interest-bearing trade receivables and the sales returns provision.

	52 weeks to 26 Jun 2016 Audited Rm	52 weeks to 28 Jun 2015 Audited Rm
5 RECONCILIATION OF PROFIT FOR THE PERIOD TO HEADLINE EARNINGS		
Profit for the period, attributable to equity holders of the company	2 804	2 460
Adjusted for:		
Loss on disposal of property, plant and equipment	2	6
Impairment of financial assets	–	5
Headline earnings	2 806	2 471
Once-off Office transaction-related costs	111	–
Call option fair value adjustment	(17)	–
Adjusted headline earnings	2 900	2 471
6 GOODWILL		
Balance at the beginning of the period	346	90
Goodwill arising on acquisitions	1 459	256
Office	1 520	–
Movement in exchange rates	(61)	–
Earthchild	–	243
Naartjie	–	13
Balance at the reporting date	1 805	346
Goodwill acquired through business combinations is allocated to individual cash-generating units and tested for impairment annually.		
Goodwill arising on the acquisition of Office is based on the final allocation of the purchase consideration to the identifiable assets (including trademarks) and liabilities of Office, based on the externally reviewed statement of financial position at the acquisition date (refer to note 9).		
7 INTANGIBLE ASSETS		
Balance at the beginning of the period	217	106
Additions	48	53
Additions arising on acquisitions	3 399	80
Office	3 539	–
Movement in exchange rates through other comprehensive income	(140)	–
Earthchild	–	73
Naartjie	–	7
Disposals	–	–
Cost	(3)	(7)
Accumulated amortisation	3	7
Amortisation	(33)	(22)
Balance at the reporting date	3 631	217

The Office trademarks have been allocated to the Office cash-generating unit since its initial recognition on the acquisition of the Office business with effect from 4 December 2015 and are measured at fair value. The Office trademarks are well established in the UK market and reflect a wide range of shoe brands. For this reason there is no foreseeable limit to the period over which the asset is expected to generate net cash inflows for the Group. The trademarks are therefore considered to have an indefinite useful life.

SELECTED EXPLANATORY NOTES (CONTINUED)

	52 weeks to 26 Jun 2016 Audited Rm	52 weeks to 28 Jun 2015 Audited Rm
8 INTEREST-BEARING BORROWINGS		
Non-current liabilities	4 042	–
Unsecured variable-rate long-term bank loans	2 580	–
Secured variable-rate long-term bank loans	1 462	–
Current liabilities	366	–
Secured variable-rate revolving credit banking facility	227	–
Current portion of secured variable-rate long-term bank loans	121	–
Current portion of unsecured variable-rate long-term bank loans	18	–
Total interest-bearing borrowings	4 408	–

Unsecured variable-rate long-term bank loans comprise R2.6 billion South African Rand-based debt in the form of three separate unsecured facilities advanced to the Group's main operating subsidiary, Truworhts Ltd. These loans are repayable three (R520 million), four (R780 million) and five years (R1 300 million) after inception and bear variable interest at a margin of 1.73 percentage points, 1.94 percentage points and 2.18 percentage points respectively above the three-month Johannesburg Interbank Agreed Rate (JIBAR). Three-month JIBAR at the reporting date was 7.31% pa.

The secured variable-rate long-term bank loan comprises R1.6 billion UK Pound Sterling-based debt in the form of a single facility of £77 million, advanced to the Group's UK resident and managed subsidiary, Truworhts UK Holdco 3 Ltd and secured by a notarial bond over the assets of that company and its subsidiaries (constituting the Office business). This loan is repayable over five years and bears variable interest at a margin of 2.15 percentage points above the three-month London Interbank Offered Rate (LIBOR). Three-month LIBOR at the reporting date was 0.6% pa.

The secured variable-rate revolving credit facility comprises current drawdowns of £11 million (against a total available facility of £20 million), has a five-year tenor, requires drawdowns to be repaid at the end of each quarterly interest period, and bears variable interest at a margin of 2.15 percentage points above LIBOR.

Interest on all long-term bank loans is paid quarterly in arrears.

In terms of the company's memorandum of incorporation, its borrowing powers are unlimited. The borrowing powers of the Group's main operating subsidiaries may be limited by the company.

The Group has minimal risk of illiquidity as reflected by its substantial surplus cash and unutilised gearing capacity. The Group utilises cash reserves and borrowings to fund operational expenditure, working capital and capital investment requirements. The Group also has a South African-based overdraft facility of R600 million and a revolving credit facility of R350 million available in addition to the facilities set out above.

9 BUSINESS COMBINATIONS

Acquisition of Office Retail Group Ltd

With effect from 4 December 2015 the company acquired an effective 88.9% of the share capital of Office via its UK resident and managed, wholly-owned subsidiary, Truworhts UK Holdco 1 Ltd, thereby gaining control over Office and its subsidiaries. Office is a leading young fashion footwear retailer in the UK, Germany and the Republic of Ireland. The remaining 11.1% non-controlling interest is owned by management of Office.

The Group (via Truworhts UK Holdco 1 Ltd) has granted put options to Office management, which holds this non-controlling interest. These options give the holders the right to sell their shares in Truworhts UK Holdco 2 Ltd in tranches at the end of the 2019, 2020 and 2021 financial years upon approval of the audited consolidated annual financial statements of that company for the respective years. The Group has determined that these put options do not transfer a present ownership interest of those shares to the Group. In addition, the Group has call options giving the Group the right to purchase those shares on the same terms applicable to the put options.

In accordance with IAS 32: Financial Instruments – Presentation, when the holders of a non-controlling interest have put options enabling them to sell their investment in the Group, a financial liability is recognised in an amount corresponding to the present value of the selling price (redemption amount). The counterpart of the liability arising from these obligations is:

- on the one hand, the reclassification (reduction) of the carrying amount of the corresponding non-controlling interest; and
- on the other, a reduction in the Group's share of equity by the difference between the present value of the redemption amount and the carrying amount of the non-controlling interest. This item is adjusted at the end of each reporting period to reflect changes in the fair value of the put options and the carrying amount of the non-controlling interest.

Office was acquired at an enterprise value of £256 million, which translated into an equity value of £174.2 million after taking into account Office's net debt and other adjustments. The purchase consideration of £174.2 million (on a 100% basis) was settled through a combination of the Group's South African surplus cash and Office management reinvesting a portion of the proceeds arising on the sale of their existing shares in Office. The existing Office debt was refinanced through a UK-based term loan and revolving credit facility. Transaction-related costs of R111 million (R116 million before tax) have been recognised in profit or loss.

The cash portion of the purchase consideration settled from South Africa was fully hedged by way of a forward exchange contract at a rate of R:£ of R21.77 and was accounted for as a cash flow hedge. The hedging loss has been deferred in other comprehensive income.

The purchase consideration has been allocated to the identifiable assets and liabilities of Office based on the externally reviewed statement of financial position at the acquisition date as presented below. Additional identifiable assets (including trademarks) and liabilities have been recognised on completion of the purchase price allocation, with a corresponding reduction in goodwill. The balances at acquisition date were translated to South African Rand at an exchange rate of R:£ of R21.44.

The Group has elected to measure the non-controlling interest in Office at fair value. The fair value of the non-controlling interest was determined based on a discounted earnings technique using the same inputs as were used in calculating the Office enterprise value.

The fair value and carrying amount of the identifiable assets and liabilities of the Office business at acquisition date were as follows:

	Rm	£'000
Non-current assets	3 910	182 391
Property, plant and equipment	371	17 311
Intangible assets	3 539	165 080
Current assets	2 825	131 738
Inventories	1 523	71 040
Trade and other receivables	347	16 157
Derivative financial assets	1	46
Prepayments	144	6 728
Cash and cash equivalents	798	37 217
Tax receivable	12	550
Non-current liabilities	762	35 543
Straight-line operating lease obligation	163	7 584
Deferred tax*	599	27 959
Current liabilities	3 758	175 262
Trade and other payables	1 029	47 979
Interest-bearing borrowings	2 613	121 884
Provisions	114	5 301
Derivative financial liabilities	2	98
Total identifiable net assets at fair value	2 215	103 324

SELECTED EXPLANATORY NOTES (CONTINUED)

	Rm	£'000																		
Purchase consideration transferred	3 303	154 065																		
Non-controlling interest at fair value	432	20 155																		
Total purchase consideration, on a 100% basis (equity value of Office)	3 735	174 220																		
Fair value of identifiable net assets acquired	2 215	103 324																		
Goodwill arising on acquisition	1 520	70 896																		
Purchase consideration settled in cash	3 357	154 065																		
Purchase consideration transferred	3 303	154 065																		
Hedged foreign exchange loss	54	–																		
Cash and cash equivalents acquired	798	37 217																		
Net cash outflow on acquisition	2 559	116 848																		
<p>Goodwill of R1.5 billion has been attributed to the acquisition, as Office is a leading UK footwear retailer, with strong in-house brands coupled with excellent relationships with third party brands, an attractive customer base demographic and a highly efficient multichannel distribution model.</p> <p>Office has achieved the following results for the seven months since acquisition to the reporting date:</p> <table border="1"> <thead> <tr> <th></th> <th>3 773</th> <th>170 330</th> </tr> </thead> <tbody> <tr> <td>Revenue</td> <td></td> <td></td> </tr> <tr> <td>Profit before tax</td> <td>157</td> <td>7 072</td> </tr> </tbody> </table> <p>If the Office business had been acquired at the beginning of the reporting period the results to the reporting date would have been as follows:</p> <table border="1"> <thead> <tr> <th></th> <th>6 093</th> <th>284 178</th> </tr> </thead> <tbody> <tr> <td>Revenue</td> <td></td> <td></td> </tr> <tr> <td>Profit before tax</td> <td>140</td> <td>6 553</td> </tr> </tbody> </table>				3 773	170 330	Revenue			Profit before tax	157	7 072		6 093	284 178	Revenue			Profit before tax	140	6 553
	3 773	170 330																		
Revenue																				
Profit before tax	157	7 072																		
	6 093	284 178																		
Revenue																				
Profit before tax	140	6 553																		

* Includes £29 million (R631 million) deferred tax liability on trademark recognition on acquisition.

10 PUT OPTION LIABILITY

The Group (via Truworths UK Holdco 1 Ltd) has granted put options to management in respect of their non-controlling interest in Office. These options give the holders the right to sell their shares in Truworths UK Holdco 2 Ltd in tranches at the end of the 2019, 2020 and 2021 financial years upon approval of the audited consolidated annual financial statements of that company for the respective years. The Group has determined that these put options do not transfer a present ownership interest of those shares to the Group. The exercise price of these options is designed to approximate the fair value of the shares on the exercise date, being a multiple of the Office consolidated EBITDA adjusted for net debt. The discount rate applied in determining the present value of the liability is the forecast three-month LIBOR plus 2.15 percentage points.

	52 weeks to 26 Jun 2016 Audited Rm	52 weeks to 28 Jun 2015 Audited Rm
Present value of the amount payable on exercise of the put options	562	–

The fair value of the put option liability is classified as a level three fair value measurement, as certain inputs which could have a significant impact on the fair value of the liability are not based on observable market data. These inputs include the Office financial performance and the market valuation and positioning of fashion footwear retail businesses in the UK. The inter-relationship between these inputs is likely to magnify the impact of the valuation.

Any changes in the redemption amount of the liability is recognised directly in non-distributable reserves. Accordingly, changes in the valuation assumptions will not have any impact on profit or loss.

A 10% increase or decrease in Office's EBITDA relative to the estimates applied in the current valuation will result in a £2.7 million (R56 million) increase or decrease in the present value of the redemption amount of the liability. A one point increase or decrease in the EBITDA multiple over the multiple applied in the current valuation will result in a £4.3 million (R88 million) increase or decrease in the present value of the redemption amount of the liability.

11 SEGMENT REPORTING

The Group's reportable segments have been identified as the Truworths and Office business units. The Truworths business unit comprises all the retailing activities conducted by the Group in Africa, through which the Group retails fashion apparel comprising clothing, footwear and other fashion products, including by the YDE business unit which comprises the agency activities through which the Group retails clothing, footwear and related products on behalf of emerging South African designers. The Office business unit comprises the footwear retail activities conducted by the Group through stores, concession stores and an e-commerce channel in the United Kingdom, Germany and the Republic of Ireland.

The YDE business unit, which was disclosed in the prior period, is no longer considered a reportable segment following the acquisition of Office. The prior period figures have been restated accordingly.

Management monitors the operating results of the business segments separately for the purpose of making decisions about resources to be allocated and of assessing performance. Segment performance is reported on an IFRS basis and evaluated based on revenue and profit before tax.

	Truworths Rm	Office Rm	Consoli- dation entries Rm	Group Rm
2016				
Total third party revenue	14 561	3 773	(103)	18 231
Third party	14 458	3 773	–	18 231
Inter-segment	103	–	(103)	–
Depreciation and amortisation	259	86	–	345
Employment costs	1 426	490	–	1 916
Occupancy costs	1 265	557	–	1 822
Trade receivable costs	1 092	–	–	1 092
Other operating costs	794	374	(103)	1 065
Interest received	1 287	1	–	1 288
Finance costs	171	37	–	208
Profit for the period	2 698	119	–	2 817
Profit before tax	3 789	157	–	3 946
Tax expense	(1 091)	(38)	–	(1 129)
Segment assets	13 308	7 213	(3 460)	17 061
Segment liabilities	4 509	3 927	–	8 436
Capital expenditure	559	37	–	596
Gross margin (%)	55.3	45.0	–	52.9
Trading margin (%)	20.6	5.1	–	17.1
Operating margin (%)	30.7	5.2	–	24.9
Credit:cash sales mix (%)	69:31	0:100	–	53:47

SELECTED EXPLANATORY NOTES (CONTINUED)

	Truworths Rm	Office Rm	Consoli- dation entries Rm	Group Rm
2015				
Total third party revenue	12 619	–	–	12 619
Third party	12 619	–	–	12 619
Inter-segment	–	–	–	–
Depreciation and amortisation	221	–	–	221
Employment costs	1 186	–	–	1 186
Occupancy costs	1 102	–	–	1 102
Trade receivable costs	960	–	–	960
Other operating costs	647	–	–	647
Interest received	1 063	–	–	1 063
Profit for the period	2 460	–	–	2 460
Profit before tax	3 437	–	–	3 437
Tax expense	(977)	–	–	(977)
Segment assets	9 157	–	–	9 157
Segment liabilities	1 653	–	–	1 653
Capital expenditure	380	–	–	380
Gross margin	(%) 55.2	–	–	55.2
Trading margin	(%) 21.0	–	–	21.0
Operating margin	(%) 30.5	–	–	30.5
Credit:cash sales mix	(%) 70:30	–	–	70:30

	2016		2015	
	Contribution to revenue Rm	%	Contribution to revenue Rm	%
Third party revenue				
South Africa	13 894	76.2	12 141	96.2
United Kingdom	3 428	18.8	–	–
Namibia	251	1.4	237	1.9
Germany	187	1.0	–	–
Republic of Ireland	132	0.7	–	–
Botswana	102	0.6	75	0.6
Swaziland	93	0.5	78	0.6
Zambia	33	0.2	24	0.2
Ghana	25	0.1	22	0.2
Lesotho	20	0.1	15	0.1
Mauritius	19	0.1	12	0.1
Rest of Europe	13	0.1	–	–
Kenya	16	0.2	9	0.1
Nigeria	6	–	6	–
Middle East and Asia	5	–	–	–
United States	4	–	–	–
Australia	3	–	–	–
Total third party revenue	18 231	100	12 619	100

	26 Jun 2016 Audited Rm	28 Jun 2015 Audited Rm
12 CAPITAL COMMITMENTS		
Capital expenditure authorised but not contracted:		
Store renovation and development	332	322
Distribution facilities	97	163
Computer software and infrastructure	80	86
Buildings	28	170
Head office refurbishment	7	21
Motor vehicles	3	5
Total	547	767

The capital commitments will be financed through cash generated from operations, available cash resources and financing facilities and are expected to be incurred in the 2017 reporting period.

DIRECTORS' HOLDINGS

OF SHARES AND EQUITY-BASED AWARDS

	RSPs ¹ 000's	PSPs ² 000's	SARs ³ 000's	PARs ⁴ 000's	Shares 000's	Options 000's	Total 000's
2016							
In aggregate							
Balance at the beginning of the period	181	160	31	32	1 623	450	2 477
Granted during the period	–	249	–	–	2	–	251
Exercised during the period	–	–	–	–	(20)	–	(20)
Forfeited during the period due to corporate performance targets not being met	–	(22)	–	–	–	–	(22)
Vested during the period	(48)	(27)	–	–	–	–	(75)
Balance at the reporting date	133	360	31	32	1 605	450	2 611
By director							
The direct and indirect interest of each of the directors in the company's shares, which are held either beneficially or pursuant to the equity-settled share scheme, are as follows:							
Executive directors							
Michael Mark	72	304	–	–	1 550	450	2 376
David Pfaff	61	56	31	32	–	–	180
Non-executive directors							
Hilton Saven	–	–	–	–	55	–	55
Tony Taylor	–	–	–	–	3	–	3
Balance at the reporting date	133	360	31	32	1 605	450	2 611
Comprising:							
Direct interest	133	360	31	32	1 553	450	2 559
Indirect interest	–	–	–	–	52	–	52
Total	133	360	31	32	1 605	450	2 611

¹ Restricted share plan shares.

² Performance share plan shares.

³ Share appreciation rights.

⁴ Performance share appreciation rights.

	RSPs 000's	PSPs 000's	SARs 000's	PARs 000's	Shares 000's	Options 000's	Total 000's
2015							
In aggregate							
Balance at the beginning of the period	153	132	31	32	1 626	4 453	6 427
Granted during the period	28	28	–	–	–	–	56
Exercised during the period	–	–	–	–	–	(4 003)	(4 003)
Share movements during the period	–	–	–	–	(3)	–	(3)
Balance at the reporting date	181	160	31	32	1 623	450	2 477
By director							
The direct and indirect interest of each of the directors in the company's shares, which are held either beneficially or pursuant to the equity-settled share scheme, are as follows:							
Executive directors							
Michael Mark	120	121	–	–	1 550	450	2 241
David Pfaff	61	39	31	32	–	–	163
Non-executive directors							
Hilton Saven	–	–	–	–	73	–	73
Thandi Ndlovu	–	–	–	–	20	–	20
Tony Taylor	–	–	–	–	3	–	3
Balance at the reporting date	181	160	31	32	1 623	450	2 477
Comprising:							
Direct interest	181	160	31	32	1 573	450	2 427
Indirect interest	–	–	–	–	50	–	50
Total	181	160	31	32	1 623	450	2 477

There have been no changes to these interests between the reporting date and the date of the directors' report.

It is the Group's policy that all directors and officers, as well as those employees who have access to price-sensitive information, should not deal in company shares, or receive or exercise share options or share appreciation rights of the company during the closed period. The closed periods commence two weeks before the end of the interim (December) and annual (June) reporting periods and end twenty-four hours after announcement of the financial results on the JSE news service.

Loans pursuant to share scheme

The shares held by executive directors in terms of the Truworths International Ltd share option scheme have been acquired by way of secured loans pursuant to such scheme. The shares are pledged against the outstanding loan balances (refer to note 30.1 in the Group's 2016 audited annual financial statements) and will become releasable upon the later of vesting or repayment of the loans (refer to note 7.1 in the Group's 2016 audited annual financial statements). Refer to section 3 of Annexure Two in the Group's 2016 audited annual financial statements for details of options exercised and shares so acquired in terms of such scheme during the reporting period.

All 1 550 000 shares held by Michael Mark pursuant to the share scheme have vested in the prior reporting period. These shares are held as surety for the loan balance disclosed in note 30.1 in the Group's 2016 audited annual financial statements.

Share options forfeited

JC Garbino was appointed to and resigned from the board of directors in the current financial period. Prior to being appointed to the board of directors, he was issued with 197 473 shares under the restricted share plan and 197 473 shares under the performance share plan. These shares were forfeited on his resignation from the Group.

SHAREHOLDER INFORMATION

Holders of major beneficial interests in shares

According to the company's register of disclosures of beneficial interests made by registered shareholders acting in a nominee capacity, and the disclosures made by fund managers in terms of section 56 of the Companies Act (71 of 2008, as amended), the following persons had beneficial interests in excess of 3% of the company's shares at the reporting date:

	Country	2016		2015	
		Number of shares	% of issued capital	Number of shares	% of issued capital
Government Employees Pension Fund	South Africa	64 790 359	14.9	64 155 300	14.9
Schroders Plc*	United Kingdom	21 146 583	4.8	2 945 221	0.7
Aberdeen Emerging Markets Fund	United Kingdom	19 696 078	4.5	26 948 395	6.3
WGI Emerging Markets Fund LLC*	United States of America	15 888 873	3.6	11 217 937	2.6
The Vanguard Group Inc*	United States of America	14 049 594	3.2	12 638 548	3.0
Aberdeen Emerging Opportunities Fund*	United Kingdom	10 068 975	2.3	15 839 676	3.7
Aberdeen Institutional Commingled Funds*	United Kingdom	2 084 714	0.5	12 901 975	3.0

Major fund managers

According to the disclosures made by nominee and asset management companies in terms of section 56 of the Companies Act (71 of 2008, as amended), the following fund managers administered portfolios (including those of the holders of the major beneficial interests above) in excess of 3% of the company's shares at the end of the reporting period:

	Country	2016		2015	
		Number of shares	% of issued capital	Number of shares	% of issued capital
Aberdeen Asset Management Group	United Kingdom	90 247 460	20.7	97 941 594	22.8
Public Investment Corporation	South Africa	59 013 063	13.5	56 948 634	13.3
Westwood Global Investments LLC	United States of America	36 190 922	8.3	30 276 083	7.1
Blackrock Inc*	United States of America	12 117 005	2.8	14 952 202	3.5
Coronation Asset Management*	South Africa	11 013 269	2.5	13 899 968	3.2
Foord Asset Management*	South Africa	4 088 542	0.9	15 385 060	3.6

* Not a beneficial shareholder/fund manager where shareholding is less than 3% but included as a beneficial shareholder/fund manager in the prior year.

Shareholder spread at the end of the period

Pursuant to the Listings Requirements of the JSE and to the best knowledge of the directors, after reasonable enquiry, the spread of shareholders at the end of the reporting period was as follows:

	2016			2015		
	Number of share-holdings	Number of shares	%	Number of share-holdings	Number of shares	%
Non-public shareholders						
Treasury shares						
Truworths Limited, held on behalf of participants in terms of the 2012 share plan:	1	3 913 059	0.9	1	2 551 687	0.6
Directors of the company and subsidiaries		1 003 444	0.2		556 141	0.1
Non-director participants		1 792 151	0.4		1 995 546	0.5
Other		1 117 464	0.3		–	–
Truworths International Limited Share Trust	1	146 956	0.0	1	146 956	0.0
Truworths Trading (Pty) Ltd	1	7 668 876	1.8	1	7 668 876	1.8
Directors of the company and subsidiaries	6	1 858 497	0.4	6	1 740 272	0.4
Associates of directors of the company and subsidiaries	1	51 523	0.0	1	50 000	0.0
Non-director share scheme participants	5	77 258	0.0	5	257 768	0.1
Total non-public shareholders	15	13 716 169	3.1	15	12 415 559	2.9
Public shareholders	4 936	422 466 659	96.9	6 268	416 911 791	97.1
Total	4 951	436 182 828	100.0	6 283	429 327 350	100.0

NOTICE

TO SHAREHOLDERS

Notice is hereby given that the annual general meeting of shareholders of Truworths International Limited ('the company') is scheduled to be held in the Auditorium, First Floor, No. 1 Mostert Street, Cape Town, South Africa on Thursday, 3 November 2016 at 09:30 for the purpose of conducting the following items of business:

1. To receive and adopt the Group and the company audited annual financial statements, which include the Directors' Report and the Audit Committee Report, for the period ended 26 June 2016. The audited Group annual financial statements are available on the company's website, www.truworths.co.za/investors or can be obtained upon request to the company secretary by calling (+27) (0)21 460 7956 or e-mailing skohhofer@truworths.co.za.

The percentage of voting rights that will be required for this resolution to be adopted is more than 50% of the votes exercised on the resolution.

2. To elect directors of the company in accordance with the Companies Act (71 of 2008, as amended) ('the Act') and the company's memorandum of incorporation, which provide that:
 - At least one-third of the directors, being those longest in office at the date of the annual general meeting, should retire, but that such directors may offer themselves for re-election.
 - Any director appointed by the board of directors since the previous annual general meeting must be elected by shareholders at the next annual general meeting.

Messrs AJ Taylor, RG Dow and KI Mampeule are required to retire by rotation at the annual general meeting and, being entitled thereto, have offered themselves for re-election. Voting for the directors seeking re-election will be conducted individually.

Mr DN Dare was appointed as an executive director by the board with effect from 19 August 2016 and is required to be elected by shareholders at the annual general meeting.

A brief *résumé* of each of these directors is attached at the end of this notice.

The percentage of voting rights that will be required for each of these resolutions to be adopted is more than 50% of the votes exercised on each resolution.

3. To renew the directors' general authority, which shall be limited in aggregate to 21 809 141 shares, being 5 (five) percent of the company's shares in issue at 26 June 2016, over both the un-issued and the repurchased ordinary shares of the company until the following annual general meeting, only for the purposes of allotting or selling such shares in connection with an acquisition or empowerment transaction by the Group, and for no other purpose. This general authority shall include the power to allot or to sell, as the case may be, such shares for cash subject to the provisions of the Act and the JSE Limited ('JSE') Listings Requirements ('Listings Requirements'). In particular this ordinary resolution which, if passed, would constitute a waiver by members of their pre-emptive rights, is in terms of the Listings Requirements subject to not less than 75% of the votes of all shareholders entitled to vote and in attendance or represented at the

meeting, being cast in favour of the resolution, and is further subject to paragraphs 5.52, 5.75 and 11.22 of the Listings Requirements, which in summary provide as follows:

- such shares may only be issued or sold, as the case may be, to public shareholders as defined in the Listings Requirements, and not to related parties;
- such shares may not exceed 15% of the company's issued shares in any financial year, the number that may be issued or sold (as the case may be) being determined in accordance with sub-paragraph 5.52(c) of the Listings Requirements;
- the maximum discount (if any) at which such shares may be issued or sold (as the case may be) is 10% of the weighted average traded price of such shares on the JSE over the 30 business days preceding the date of determination or agreement of the issue or selling price, as the case may be;
- after the company has issued shares in terms of this general authority representing, on a cumulative basis within a financial year, 5% or more of the number of shares in issue prior to that issue, the company will publish an announcement containing full details of the issue, including:
 - the number of shares issued;
 - the average discount (if any) to the weighted average traded price of the shares over the 30 business days prior to the date that the price of the issue was determined or agreed by the directors; and
 - the effects of the issue on the net asset value per share, net tangible asset value per share, earnings per share, headline earnings per share, and diluted earnings and headline earnings per share.

*The **reason** for proposing this resolution is to grant a restricted authorisation to the directors to issue the un-issued shares of the company and to sell the treasury shares held by subsidiaries, such shares together being limited to 5 (five) percent of the shares in issue at 26 June 2016, subject to such authority only being exercised for the purposes of an acquisition or empowerment transaction, and applicable regulatory and statutory limitations, either for cash or in respect of the acquisition of assets, or otherwise.*

*The **effect** of this resolution, were it to be passed, would be that the directors will have a restricted authority to issue a limited number of the un-issued shares of the company and to use a limited number of the treasury shares held by subsidiaries only for the stated purposes, subject to the applicable provisions of the Listings Requirements, the Act and the provisions of this resolution.*

4. To consider and if deemed fit to pass, with or without modification, the following as special resolution 1, requiring at least 75% of the voting rights exercised to be in favour of the resolution in accordance with the Listings Requirements:

'That the company hereby approves, as a general approval contemplated in the Listings Requirements, the acquisition from time to time, either by the company itself or by its subsidiaries, of up to a maximum of 21 809 141 shares, being 5% of the company's shares in issue at 26 June 2016,

and further approves the acquisition by the company of any of its issued shares held by any of its subsidiaries as treasury stock, upon such terms and conditions and in such amounts as the directors of the company may from time to time decide, subject however to the provisions of the Act and the Listings Requirements relating to general repurchases of shares, it being recorded that it is currently required by such Listings Requirements that general repurchases of a company's shares can be made only if:

- (a) the company and its subsidiaries are enabled by their memoranda of incorporation to acquire such shares;
- (b) the company and its subsidiaries are authorised by their shareholders in terms of special resolutions taken at general meetings, to make such general repurchases, such authorisation being valid only until their next annual general meetings or for 15 months from the date of the special resolutions, whichever period is shorter;
- (c) such repurchases are effected through the order book operated by the JSE trading system and without any prior understanding or arrangement between the company and a counterparty, unless the JSE otherwise permits;
- (d) such repurchases are limited to a maximum of 20% per financial year of the company's issued shares of that class at the time the aforementioned authorisation is given, it being noted that in terms of the Act a maximum of 10% in aggregate of the company's issued shares that may have been repurchased are capable of being held by subsidiaries of the company;
- (e) such repurchases are made at a price no greater than 10% above the weighted average market price at which the company's shares traded on the JSE over the five business days immediately preceding the date on which the transaction is effected;
- (f) at any point in time, the company appoints only one agent to effect any repurchase on the company's behalf; and
- (g) such repurchases are not conducted during prohibited periods as defined by the Listings Requirements, unless the company has complied with the conditions set out in paragraph 5.72(h) of the Listings Requirements.'

The reason for this special resolution is to grant a limited authorisation to the company and its subsidiaries generally to repurchase the company's shares by way of bona fide open market transactions on the JSE or otherwise as permitted by the JSE, subject to statutory and regulatory limitations and controls.

The effect of this special resolution, were it to be passed, would be that the company and its subsidiaries will have been authorised generally to repurchase up to 5% of the company's shares by way of bona fide open market transactions on the JSE or otherwise as permitted by the JSE, subject to statutory and regulatory limitations and controls.

The intention of the directors is that the repurchase of the company's shares will be effected within the parameters laid down by this resolution as well as by the Act, the JSE and the board, as and when the directors of the company deem such repurchases to be appropriate, having regard for prevailing market and business conditions. The directors will ensure that the requisite prior resolution of the board has been taken authorising such repurchases, confirming that the

company and its subsidiaries engaged in such repurchases have passed the solvency and liquidity test envisaged in the Act and confirming that since such tests were performed there have been no material adverse changes to the financial position of the Group. After considering the effect of a general repurchase within these parameters, the directors are of the view that for a period of at least 12 months after the date of the annual general meeting referred to in this notice:

- *the company and the Group would in the ordinary course of their business be able to pay their debts;*
- *the consolidated assets of the company and the Group would exceed the consolidated liabilities of the company and the Group respectively, such assets and liabilities being fairly valued and recognised and measured in accordance with the accounting policies used in the 2016 audited annual financial statements of the company and the Group;*
- *the issued capital and reserves of the company and the Group would be adequate for the purposes of the company's and the Group's ordinary business; and*
- *the company's and the Group's working capital would be adequate for ordinary business purposes.*

Notes:

- (i) *The company will publish an announcement complying with the Listings Requirements if and when an initial and successive 3% tranche(s) of its shares have been repurchased in terms of the aforementioned general authority.*
- (ii) *The company undertakes to comply with all Listings Requirements in force and effect at the time of the general repurchase.*

5. To elect an independent external auditor to audit the company's and the Group's annual financial statements for the period ending 2 July 2017.

The Group's current external auditor is Ernst & Young Inc., which has indicated that Ms Tina Rookledge, being a partner of that firm and a registered auditor, will undertake the audit, and the directors endorse the recommendation of the company's Audit Committee that this firm be re-appointed for the ensuing period, and that the terms of its engagement and fees be determined by such committee.

The percentage of voting rights that will be required for this resolution to be adopted is more than 50% of the votes exercised on the resolution.

6. To approve by way of special resolution 2, requiring at least 75% of the voting rights exercised to be in favour of the resolution in accordance with the Act, the proposed fees of the non-executive directors for services as directors for the 12-month period from 1 January 2017 to 31 December 2017, as follows:
 - Non-executive chairman
R850 000 (2016: R770 000)
 - Non-executive directors
R290 000 (2016: R280 000)

NOTICE

TO SHAREHOLDERS (CONTINUED)

- Audit Committee chairman
R255 000 (2016: R235 000)
- Audit Committee member
R135 000 (2016: R125 000)
- Remuneration Committee chairman
R140 000 (2016: R140 000)
- Remuneration Committee member
R85 000 (2016: R80 000)
- Risk Committee member (non-executive only)
R85 000 (2016: R80 000)
- Non-executive and Nomination Committee chairman
R105 000 (2016: R100 000)
- Non-executive and Nomination Committee member
R60 000 (2016: R50 000)
- Social and Ethics Committee chairman
R60 000 (2016: R50 000)
- Social and Ethics Committee member (non-executive only)
R30 000 (2016: R25 000)

The **reason** for special resolution 2 is to obtain the approval of the shareholders of the company for the fees of the non-executive directors for their services as directors of the company for the 2017 calendar year, as recommended by the company's Remuneration Committee and as required by the Act. The Act provides that such fees be approved by shareholders in advance.

The **effect** of special resolution 2 were it to be passed would be that the company's shareholders will have approved the fees of the non-executive directors for their services as directors of the company for the 2017 calendar year, as recommended by the company's Remuneration Committee and as required by the Act.

7. Subject where necessary to their re-appointment as directors of the company in terms of the resolutions proposed under agenda item 2 above, to confirm by separate resolutions the appointment of the following qualifying independent non-executive directors to the company's Audit Committee for the period until the next annual general meeting of the company, in terms of the requirements of the Act:

Messrs MA Thompson, RG Dow and RJA Sparks.

The percentage of voting rights that will be required for each of these resolutions to be adopted is more than 50% of the votes exercised on each resolution.

8. To approve, by way of an advisory non-binding vote, the Group's remuneration policy as set out on pages 45 to 49 of the Group's Integrated Annual Report for the period ended 26 June 2016, in terms of the King III principles.

The percentage of voting rights that will be required for this resolution to be adopted is more than 50% of the votes exercised on the resolution.

9. To consider the report to shareholders of the Social and Ethics Committee, as published on the Group's website, www.truworthis.co.za/investors, for the period ended 26 June 2016, in accordance with the Companies Regulations, 2011 published in terms of the Act.

The percentage of voting rights that will be required for this resolution to be adopted is more than 50% of the votes exercised on the resolution.

10. Subject where necessary to their re-appointment as directors of the company in terms of the resolutions proposed under agenda item 2 above, to confirm by separate resolutions the appointment of the following qualifying directors to the company's Social and Ethics Committee for the period until the next annual general meeting of the company, in terms of the requirements of the Companies Regulations, 2011 published in terms of the Act:

Mr MA Thompson, Dr CT Ndlovu and Mr DB Pfaff.

The percentage of voting rights that will be required for each of these resolutions to be adopted is more than 50% of the votes exercised on each resolution.

11. To approve by way of special resolution 3, requiring at least 75% of the voting rights exercised to be in favour of the resolution in accordance with the Act, the provision of intra-group financial assistance as authorised by the board in accordance with section 45 of the Act, whether directly or indirectly and including the lending of money, the guaranteeing of any obligation and the securing of any debt, by the company from time to time, to any related or interrelated company in the Group, on condition that the board is satisfied that immediately after providing such financial assistance the company will satisfy the solvency and liquidity test, and that the terms of the financial assistance are fair and reasonable to the company.

The **reason** for special resolution 3 is to obtain the approval of the shareholders of the company for the company to provide financial assistance as may be authorised by the board, whether by way of loan, guarantee or security, to other entities in the Group, subject to the requirements of the Act as regards solvency, liquidity, fairness, reasonableness and notification.

The **effect** of special resolution 3 were it to be passed would be that the company's shareholders will have approved the provision of financial assistance by the company, as may be authorised by the board, whether by way of loan, guarantee or security, to other entities in the Group, subject to the requirements of section 45 of the Act.

DIRECTORS' AND MANAGEMENT'S RESPONSIBILITY STATEMENT

The directors of the company, whose names are given on page 37 of the Group's 2016 Integrated Annual Report, collectively and individually accept full responsibility for the accuracy of the information given in this notice, and certify that to the best of their knowledge and belief there are no facts that have been omitted which would make any statement false or misleading, and that all reasonable enquiries to ascertain such facts have been made and that this notice contains all information required by the Listings Requirements.

The other general information referred to in paragraph 11.26(b) of the Listings Requirements regarding the company is contained elsewhere in the Group's annual financial statements for the period ended 26 June 2016 (available on the Group's website, www.truworthis.co.za/investors) as follows:

- major shareholders on pages 127 and 130

- material changes since year-end, on page 94 (note 38)
- company's share capital, on page 45 (note 13)

RECORD DATE FOR RECEIVING THIS NOTICE

The directors have set the notice record date for the purposes of determining which shareholders are entitled to receive this notice of the company's annual general meeting as 17:00 on Friday, 16 September 2016. The last day to trade in order to be entitled to receive the notice of the meeting will therefore be Tuesday, 13 September 2016.

ELECTRONIC PARTICIPATION IN THE MEETING

Shareholders or their proxies may participate in the meeting by way of teleconference call and, if they wish to do so:

- must contact the Company Secretary by e-mail to skohlhofer@truworshs.co.za no later than 17:00 on Friday, 28 October 2016 to obtain dial-in details;
- will be required to provide reasonably satisfactory identification when they do dial in;
- will be billed separately by their telephone service providers for the dial-in call; and
- will, if they wish to vote at the meeting, still be required to appoint a proxy or a representative to do so on their behalf in accordance with the below provisions, given the current technical limitations relating to remote electronic voting.

ATTENDANCE, REPRESENTATION AND VOTING AT THE MEETING

By registered shareholders

Natural persons

Any natural person registered as a shareholder of the company, either as a holder of shares in certificated (i.e. paper) form or as an 'own name' holder of shares in dematerialised (i.e. electronic) form, may in person attend, participate in and vote at the annual general meeting. **The meeting record date for participation and voting by such persons at the meeting is 17:00 on Friday, 28 October 2016. The last day to trade in order to be entitled to vote at the meeting will therefore be Tuesday, 25 October 2016.**

Alternatively every such shareholder may appoint one or more proxies, who need not be shareholders of the company, to attend, participate in and vote at the meeting on his/her behalf. Presentation of suitable identification by such persons when registering their attendance at the meeting will be required.

Juristic persons

Any juristic (legal) person or corporate body registered as a shareholder of the company may either appoint a representative to attend the annual general meeting and speak and vote thereat on its behalf or, alternatively, may appoint one or more proxies for this purpose.

By non-registered shareholders

Shareholders who have dematerialised their company shareholdings in such a manner that these holdings are no longer recorded in their own names in the sub-registers maintained by Central Securities Depository Participants ('CSDPs'), are not company shareholders as defined. Similarly, shareholders whose shares held in certificated form are registered in the name of nominee companies are also not company shareholders as defined.

Both such categories of non-registered shareholders who wish to attend the company's annual general meeting in person should arrange with their CSDPs or brokers to be furnished with the necessary authorisation to do so either as the representative or proxy of such CSDPs or brokers.

Both such categories of non-registered shareholders who do not wish, or are unable, to attend the annual general meeting, but nonetheless wish to be represented thereat, should provide their CSDPs or brokers with their voting instructions.

These instructions should be given in sufficient time, and in accordance with the agreement between them and their CSDPs or brokers to enable the CSDPs or brokers to lodge appropriate forms of proxy or appoint suitable representatives for the meeting in accordance with such instructions.

Documentary requirements relating to proxies

Where a proxy is appointed the enclosed proxy form must be completed, signed and lodged, together with proof of the authority of the person signing the form in a representative capacity, with Computershare Investor Services (Pty) Ltd, the transfer secretaries of the company, so as to be received at least forty-eight hours before the appointed time of the meeting, i.e. by 09:30 on Tuesday, 1 November 2016. **The meeting record date for participation and voting by shareholders at the meeting through such proxies is 17:00 on Friday, 28 October 2016. The last day to trade in order for shareholders to be entitled to participate and vote at the meeting via such proxies will therefore be Tuesday, 25 October 2016.** Presentation of suitable identification by the proxy when registering his/her attendance on the day of the meeting will be required.

Documentary requirements relating to representatives

Where a representative is appointed, proof of such appointment is required to be furnished, to the satisfaction of the directors of the company, to Computershare Investor Services (Pty) Ltd, the transfer secretaries of the company, so as to be received at least forty-eight hours before the appointed time of the meeting, i.e. by 09:30 on Tuesday, 1 November 2016. **The meeting record date for participation and voting by shareholders at the meeting through such representatives is 17:00 on Friday, 28 October 2016. The last day to trade in order for shareholders to be entitled to participate and vote via such representatives at the meeting will therefore be Tuesday, 25 October 2016.**

Such proof can take the form of either a certified copy of a resolution of the juristic person or corporate body or a letter of representation signed by a duly authorised director or officer thereof (other than the representative). Presentation of suitable identification by the representative when registering his attendance on the day of the meeting will be required.

By order of the board



Chris Durham FCIS
Chartered Secretary
Company Secretary

Cape Town
18 August 2016

APPENDIX 1

BRIEF RÉSUMÉS

DIRECTORS STANDING FOR RE-ELECTION

Robert Gilmour DOW (59)

BSc (Hons), Dip.Acc (Dist), CA

Independent Non-executive Director

Chairman of the Remuneration Committee

Member of the Audit Committee

Member of the Non-executive and Nomination Committee

Rob Dow has been a non-executive director of the company and a member of its Remuneration Committee since 1998. He became chairman of the Remuneration Committee in 2000 and was appointed to the Audit Committee in 2002.

He has extensive corporate finance and merchant banking experience, firstly with Standard Corporate and Merchant Bank, and from 1995 until 2002 with African Merchant Bank, of which he was a founder. He is an executive director of Morella Investments (Pty) Ltd and Tiradeprops 1079 (Pty) Ltd, which are private equity partnerships, and the Finance Director of St Mary's School Waverley, Johannesburg (a non-profit company).

Currently an investment adviser and business consultant, and a non-executive director of empowerment groups Kensani Capital (Pty) Ltd and Phetogo Investment Holdings (Pty) Ltd, he contributes substantively to the company's financial reporting, remuneration, governance, investment and finance activities.

Anthony Joseph Taylor (69)

BA

Independent Non-executive Director

Member of the Non-executive and Nomination Committee

Tony Taylor has been a non-executive director of the company since 1 April 2010. Prior to that he was the Deputy Managing Director of Truworths, a position he had occupied with distinction since 1998. He joined Truworths as merchandise director in 1992, after directorship roles at Edgars and the Foschini group.

He has over 40 years' experience in the South African retailing industry, and has extensive knowledge of store operations, merchandise buying, supply chain management and real estate leasing. He also fulfilled key leadership roles in the Group's investor relations and risk management programmes.

Currently he is an executive at Pepkor Retail Ltd, responsible for the furniture business unit, having previously been the CEO of its specialty clothing unit comprising Jay Jays, Shoe City and John Craig.

Khutso Ignatius Mampeule (51)

BA, MSc, MBA

Independent Non-executive Director

Member of the Non-executive and Nomination Committee

Khutso Mampeule was appointed to the company's board with effect from 1 February 2014. He is an experienced business executive, having founded the Lefa Group Holdings group and is a member of the company's Non-Executive and Nomination Committee.

Mr Mampeule serves as a non-executive on various boards, including JSE-listed Comair Ltd and Niveus Investments Ltd, as well as Phetogo Investment Holdings Ltd.

He is a past non-executive director of the Institute of Directors of Southern Africa.

Douglas Norman Dare (55)

BBus Sc

Executive Director

Doug Dare was appointed to the board on 19 August 2016.

He has been the Director: Buying and Merchandising for Truworths, the company's principal operating subsidiary in South Africa since 1999, and has been an employee of the Group since June 1984.

He has a wealth of experience in relation to merchandise management and planning, as well as retail operations and marketing, and will serve to strengthen the board's capabilities in these important retail functions.

ADMINISTRATION

Truworths International Ltd

Registration number 1944/017491/06

Tax reference number 9875/145/71/7

JSE code: TRU

NSX code: TRW

ISIN: ZAE00028296

Company secretary

Chris Durham, FCIS, PG Dip. Adv. Co Law (UCT)

Registered office

No. 1 Mostert Street, Cape Town, 8001, South Africa

Postal address

PO Box 600, Cape Town, 8000, South Africa

Tel: +27 (21) 460 7911 Telefax: +27 (21) 460 7132

www.truworths.co.za

www.office.co.uk

Principal bankers

The Standard Bank of South Africa Ltd

Lloyds Bank plc

Auditors

Ernst & Young Inc.

Attorneys

Bernadt Vukic Potash and Getz

Edward Nathan Sonnenbergs

Spoor & Fisher

Webber Wentzel

Bowman Gilfillan

Shoosmiths

Sponsor in South Africa

One Capital Sponsor Services (Pty) Ltd

Sponsor in Namibia

Old Mutual Investment Services (Namibia) (Pty) Ltd

Transfer secretaries

In South Africa

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70 Marshall Street, Johannesburg, 2001, South Africa

PO Box 61051, Marshalltown, 2107, South Africa

Tel: +27 (11) 370 5000 Telefax: +27 (11) 688 5248

www.computershare.com

In Namibia

Transfer Secretaries (Pty) Ltd

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Windhoek, Namibia

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Tel: +264 (61) 22 7647 Telefax: +264 (61) 24 8531

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David Pfaff (CFO)

Tel: +27 (21) 460 7956

Graeme Lillie (Tier 1 Investor Relations)

Tel: +27 (21) 702 3102

Directors

H Saven (Chairman)§‡, MS Mark (CEO)*, DB Pfaff

(CFO)*, DN Dare*, RG Dow§‡, KI Mampeule§‡,

CT Ndlovu§‡, RJA Sparks§‡, AJ Taylor§‡ and

MA Thompson§‡

* Executive § Non-executive ‡ Independent

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