

PRELIMINARY REPORT ON THE AUDITED GROUP RESULTS for the 53 weeks ended 29 June 2008

TRUWORTHS INTERNATIONAL

- ▲ HEADLINE EARNINGS PER SHARE UP 19% (52 weeks up 15%)
- ▲ FULLY DILUTED HEADLINE EARNINGS PER SHARE UP 19% (52 weeks up 15%)
- ▲ OPERATING PROFIT UP 16% (52 weeks up 12%)

- ▲ OPERATING MARGIN MAINTAINED AT 33%
- ▲ MERCHANDISE SALES UP 16% (52 weeks up 14%)
- ▲ FINAL DIVIDEND UP 20%

COMMENTARY

Truworthis International Limited is an investment holding, trading and management company listed on the JSE and the Namibian Stock Exchanges. Its trading subsidiaries are engaged in the retailing of fashion apparel and related merchandise. Truworthis International Limited and its subsidiaries ("the Group") operate primarily in southern Africa.

GROUP RESULTS

In a challenging trading environment over 53 weeks, group sale of merchandise increased by 16% to R5 651 million (14% excluding week 53).

Trading conditions became increasingly difficult during the period following five interest rate hikes totalling 250 basis points and a rise in the cost of living mainly as a result of spiralling food price inflation and an increasing fuel price.

Headline and basic earnings per share of 295.6 cents equate to a 19% increase (15% excluding week 53) compared to the prior period's 248.6 cents. This is in line with the forecast in the Group's trading statement released on SENS on 25 July 2008. Fully diluted headline and basic earnings per share of 289.6 cents were 19% higher (15% excluding week 53) than the 242.5 cents achieved in 2007. A final cash dividend of 72 cents a share has been declared. Total dividends for the period amount to 144 cents, 20% more than the prior period. Dividend cover remains at 2.1 times headline earnings per share.

Sales growth includes comparable store sales growth of 8% (6% excluding week 53), with product inflation of approximately 6%. Trading space increased by 9% relative to the position at 24 June 2007 following the opening of 17 Truworthis, 13 Identity, 10 Uzzi and 2 YDE stores and the closure of 7 Truworthis stores. At the end of the period the Group had 452 stores.

The Group continued to grow market share. Based on figures from the retail liaison committee (RLC) for June 2008, the Group increased its ladieswear RLC market share to 21% (2007: 20%) and menswear RLC market share to 18% (2007: 16%).

	2008 53 weeks Rm	% change (including week 53) on prior period	% change (excluding week 53) on prior period
Sale of merchandise growth			
Truworthis	3 368	11	9
Truworthis Man	981	10	7
Daniel Hechter	718	28	26
Identity	685	36	33
Uzzi	111	35	32
Group retail sales	5 863	15	13
Franchise sales	34	48	43
IFRS adjustments	(246)		
Sale of merchandise	5 651	16	14
YDE agency sales	241	20	18

Operating profit increased 16% to R1 880 million, with operating margin being maintained at 33%. The gross margin of 55% remained at a similar level to the prior period. Expenses grew by 21%, primarily as a result of increased trade receivable costs and investment in new stores.

There has been a focus on ensuring the quality of earnings during the period. The success of this strategy is evidenced by an improved cash realisation rate from 70% to 96% with cash inflow from operating activities improving from R357 million in the prior period to R725 million in the reporting period.

CREDIT MANAGEMENT

The Group continued to apply its normal credit granting criteria during the period and the active account base grew by 6% to approximately 1.8 million accounts (20% four year compound growth), with a 60% rejection rate on new account applications. The debtors' book grew by 12% during the period. Group credit sales represented 70% of total Group retail sales while 84% of active account holders were able to purchase at period-end (2007: 85%).

Net bad debt as a percentage of the debtors' book grew to 11.3%. The material increases in the Group's net bad debts and doubtful debt allowances resulted from the strong growth of new accounts over the last few years, as well as the general economic conditions currently affecting the majority of credit-active consumers. The additional interest income earned on the debtors' book during the period offset the increased net bad debts and associated costs. The Group continued to apply a qualifying payment percentage of 90% necessary for customers to avoid delinquency and management remains satisfied with the quality of the debtors' book.

CASH AND FINANCIAL POSITION

The Group remains in a positive cash position with cash and cash equivalents of R533 million at period-end. During the period the Group generated R725 million from operating activities and utilised cash to fund share buy-backs and the Uzzi acquisition and to expand trading space.

SHARE REPURCHASES


During the period 7.3 million shares were repurchased at an average price of R24.96 per share and a total cost of R183 million. Since the inception of the share buy-back programme, 68.1 million shares have been repurchased at an average cost of R15.86 per share and a total cost of R1.1 billion. 43.4 million of these shares (at an average cost of R10.95 per share and a total cost of R475 million) have been cancelled. At the end of the period the balance of 24.7 million shares (5.4% of total shares in issue) were held as treasury shares.

UZZI MINORITY ACQUISITION

As previously advised to shareholders, the Group exercised its option on 1 January 2008 to acquire the 49% minority shareholding in Uzzi and now holds 100%. Shortly before period-end, the Uzzi business was transferred from this stand-alone subsidiary and now functions as a division of Truworthis Limited, thus enabling cross-shopping and realising cost savings. Credit was introduced to Uzzi customers in October 2007. At the end of the period Uzzi operated 35 stand-alone stores in the upper-end male fashion market. Trading results to date have exceeded management's expectations.

OUTLOOK

Group sale of merchandise for the first seven weeks of the current financial period reflects growth of 14% on the prior comparable period, partly driven by sales of marked-down winter merchandise. The retail environment will continue in the short-term to be impacted by high interest rates, high inflation and high levels of consumer debt. Nevertheless, the board is committed to investing in the longer term growth of the business and anticipates that trading activity in the 2009 period is likely to yield satisfactory earnings growth.


H Seven
Chairman
20 August 2008


MS Mark
Chief Executive Officer

FINAL DIVIDEND

The directors have resolved to declare a final cash dividend from retained earnings in respect of the period ended 29 June 2008 in the amount of 72 cents (2007: 60.0 cents) per share to holders of the company's shares reflected in the company's register on the record date, being Friday, 12 September 2008.

The last day to trade in the company's shares *cum dividend* is Friday, 5 September 2008. Trading in the company's shares *ex dividend* will commence on Monday, 8 September 2008. The dividend will be paid in South African Rand on Monday, 15 September 2008.

Consequently no dematerialisation or rematerialisation of the company's shares may take place over the period from Monday, 8 September 2008 to Friday, 12 September 2008, both days inclusive.

In accordance with the company's articles of association, the directors have determined that dividends amounting to less than 1 000 cents due to any one holder of the company's shares held in certificated form, will not be paid, unless otherwise requested in writing, but aggregated with other such amounts and donated to a charity to be nominated by the directors.

By order of the board


C Durham

Company Secretary
Cape Town
20 August 2008

Truworthis International Limited: (Registration number 1944/017491/06)

JSE Limited code: TRU NSX code: TRW ISIN: ZAE00028296

Registered office: No. 1 Mostert Street, Cape Town, 8001. PO Box 600, Cape Town, 8000, South Africa

Sponsor in South Africa: Barnard Jacobs Mellet Corporate Finance (Pty) Limited.

Sponsor in Namibia: Old Mutual Investment Services (Namibia) (Pty) Limited

Auditors: Ernst & Young Inc.

Transfer secretaries: Computershare Investor Services (Pty) Limited, 70 Marshall Street, Johannesburg 2001, PO Box 61051, Marshalltown 2107, South Africa or Transfer Secretaries (Pty) Limited, Shop 12, Kaiserkrone Centre, Post Street Mall, Windhoek. PO Box 2401, Windhoek, Namibia

Company secretary: C Durham

Directors: H Seven (Chairman)§, MS Mark (CEO)*, RG Dow §, CT Ndlovu §, SM Ngebulana§, AE Parfett §, AJ Taylor*, MA Thompson§ and WM van der Merwe*

* Executive § Non-executive ‡ Independent

GROUP BALANCE SHEETS

	at 29 June 2008 Rm	at 24 June 2007 Rm
ASSETS		
Non-current assets	848	755
Property, plant and equipment	527	455
Goodwill	90	72
Intangible assets	53	55
Derivative financial instruments	16	45
Loans and receivables	99	110
Deferred tax	63	18
Current assets	3 055	2 582
Inventories	397	353
Trade and other receivables	2 077	1 962
Derivative financial instruments	5	13
Prepayments	43	38
Cash and cash equivalents	533	216
Total assets	3 903	3 337
EQUITY AND LIABILITIES		
Capital and reserves	50	36
Share capital and premium	(604)	(421)
Treasury shares	17	23
Non-distributable reserves	3 457	2 756
Retained earnings		
Attributable to equity holders of the parent	2 920	2 394
Minority interest	-	10
Total equity	2 920	2 404
Non-current liabilities	85	97
Post-retirement medical benefit obligation	28	25
Cash-settled compensation liability	7	23
Straight-line operating lease obligation	50	49
Current liabilities	898	836
Trade and other payables	658	606
Minority interest loans	-	30
Provisions	43	44
Tax payable	197	156
Total liabilities	983	933
Total equity and liabilities	3 903	3 337
Number of shares in issue (net of treasury shares)	(millions) 428.3	433.5
Net asset value per share	(cents) 682	555

GROUP INCOME STATEMENTS

		53 weeks to 29 June 2008 Rm	52 weeks to 24 June 2007 Rm
Revenue	Note 3	6 322	5 326
Sale of merchandise		5 651	4 858
Cost of sales		(2 586)	(2 166)
Gross profit	15	3 083	2 692
Other income	19	146	123
Trading expenses	21	(1 874)	(1 543)
Depreciation and amortisation		(96)	(82)
Employment costs		(600)	(539)
Occupancy costs		(415)	(351)
Trade receivable costs		(464)	(280)
Other operating costs		(299)	(281)
Trading profit	7	1 355	1 272
Interest received		525	345
Profit before tax	16	1 880	1 617
Tax expense		(596)	(527)
Profit for the period	18	1 284	1 090
Attributable to:			
Equity holders of the parent	18	1 277	1 080
Minority interest		7	10
		1 284	1 090
Cents per share:			
Dividends	20	144	120
final - payable September		72	60
interim - paid March		72	60
Basic and headline earnings	19	295.6	248.6
Fully diluted basic and headline earnings	19	289.6	242.5
Weighted average number of shares in issue (millions)		432.0	434.5
Key ratios			
Gross margin (%)		55	55
Trading expenses to sale of merchandise (%)		33	32
Trading margin (%)		24	26
Operating margin (%)		33	33

GROUP CASH FLOW STATEMENTS

	53 weeks to 29 June 2008 Rm	52 weeks to 24 June 2007 Rm
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash flow from trading and cash EBITDA*	1 474	1 389
Working capital movements	(104)	(372)
Cash generated from operations	1 370	1 017
Interest received	525	345
Tax paid	(595)	(549)
Cash inflow from operations	1 300	813
Dividends paid	(575)	(456)
Net cash from operating activities	725	357
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of plant and equipment to maintain operations	(32)	(31)
Acquisition of property, plant and equipment to expand operations	(129)	(117)
Acquisition of computer software	(5)	(8)
Net investment in subsidiary	(35)	(29)
Minority shareholder loans acquired	(30)	(4)
Loans advanced	-	(3)
Loans repaid	10	4
Acquisition of derivative financial instruments	(18)	(22)
Proceeds on disposal of derivative financial instruments	9	4
Settlement of cash-settled compensation liability	(9)	(4)
Net cash used in investing activities	(239)	(210)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds on shares issued	14	22
Shares repurchased by subsidiaries	(183)	(167)
Cost incurred in cancelling shares	-	(3)
Funding of post-retirement benefit obligation	-	(2)
Net cash used in financing activities	(169)	(150)
Net increase/(decrease) in cash and cash equivalents	317	(3)
Cash and cash equivalents at the beginning of the period	216	219
Cash and cash equivalents at the end of the period	533	216
Key ratios		
Cash flow per share (cents)	300.9	187.1
Cash equivalent earnings per share (cents)	313.9	268.4
Cash realisation rate (%)	96	70
*Earnings before interest, tax, depreciation and amortisation		

GROUP STATEMENTS OF CHANGES IN EQUITY

	29 June 2008 Rm	24 June 2007 Rm
Total equity at the beginning of the period	2 404	1 908
Total recognised income and expense for the period	1 272	1 097
Profit for the period	1 284	1 090
Effective portion of cash flow hedge	(17)	9
Deferred tax on cash flow hedge	5	(2)
Dividends	(576)	(456)
Acquisition of minority interest in subsidiary	(17)	-
Premium on shares issued	14	22
Shares repurchased and cancelled	-	(4)
Shares repurchased	(183)	(167)
Share option expense	6	4
Total equity at the end of the period	2 920	2 404
Comprising:		
Share capital and premium	50	36
Treasury shares	(604)	(421)
Non-distributable reserves	17	23
Retained earnings	3 457	2 756
Attributable to equity holders of the parent	2 920	2 394
Minority interest	-	10
Total equity	2 920	2 404

SELECTED EXPLANATORY NOTES

1 BASIS OF PREPARATION

The information in this preliminary report has been extracted from the Group's 2008 audited annual financial statements, which have been prepared in compliance with International Financial Reporting Standards ("IFRS") and the South African Companies Act of 1973. This preliminary report has been prepared in accordance with IFRS and IAS 34: Interim Financial Reporting.

The Group's 2008 annual financial statements have been audited by the Group's external auditors, Ernst & Young Inc., and their unqualified audit opinions on such financial statements and on this preliminary report are available for inspection at the company's registered office.

The annual financial statements have been prepared in accordance with the going concern and historical cost bases, except where otherwise indicated in the Group's accounting policies. The accounting policies have been applied consistently throughout the Group and with those applied in the prior period, except as mentioned in note 2. The presentation and functional currency of the financial statements is the South African Rand (ZAR) and all amounts are rounded to the nearest million.

2 ACCOUNTING POLICIES

The Group has adopted the following new and amended IFRS and International Financial Reporting Interpretations Committee ("IFRIC") interpretations during the period, and such adoption has not had any material effect on the financial statements of the Group, although in some instances it has given rise to additional disclosures.

- IFRS 7: Financial Instruments: Disclosures
- IAS 1: Amendment - Capital Disclosures
- IFRS 8: Operating Segments
- IFRIC 10: Interim Financial Reporting and Impairment

The Group has adopted IFRS 8 earlier than required by the standard. Its adoption did not have any effect on the financial statement performance or position of the Group. It did, however, give rise to additional disclosures and a revision to the relevant accounting policies.

Various other IFRS, amendments and IFRIC interpretations that have been issued and are effective have not been adopted by the Group as they are not applicable to its activities.

	2008 Rm	2007 Rm	% change
3 REVENUE			
Sale of merchandise	5 651	4 858	16
Retail sales	5 617	4 835	
Franchise sales	34	23	
Interest received	525	345	52
Investment interest	37	27	
Trade receivables interest	488	318	
Other income	146	123	19
Commission	86	75	
Royalties	2	7	
Lease rental income	8	7	
Display fees	26	21	
Other	24	18	
	6 322	5 326	19

4 BUSINESS COMBINATION

On 1 January 2008, the Group exercised its option to acquire the remaining 49% minority shareholding in Uzzi (Pty) Limited and now holds 100% of the company's issued share capital.

Total consideration paid	65
Less: loan accounts held by minority shareholders acquired	(30)
Net amount paid	35
Net asset value	(17)
Goodwill arising on acquisition of 49%	18
Total goodwill arising on the acquisition of 100%	38

The goodwill is attributable to the Uzzi business' superior store locations, long-term manufacturer and supplier relationships, good profitability and cash flow generation, and loyal customer base. On the original acquisition these intangible assets were not separately recognised as it was not possible to measure their fair values reliably.

On 2 June 2008, the Uzzi business was transferred as a going concern from Uzzi (Pty) Limited to Truworthis Limited and is now managed as a department.

5 SEGMENT REPORTING

The Group's reportable segments have been identified as the Truworthis and YDE business units.

Truworthis is a retailer in fashion apparel providing a local blend of clothing and other fashion products to women, men and children. YDE retail, on an agency basis, the clothing and other related products of emerging South African designers.

Management monitors the operating results of the business segments separately for the purpose of making decisions about resources to be allocated and of assessing performance. Segment performance is evaluated based on sales and operating profit or loss.

Primary segments 2008	Truworthis Rm	YDE Rm	Corporate# Rm	Group Rm
Total revenue*	6 239	84	(1)	6 322
Third party	6 238	82	2	6 322
Inter-segment	1	2	(3)	-
Depreciation and amortisation	93	3	-	96
Interest received	521	2	2	525
Profit for the period	1 255	28	1</	